



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikwe Express Way, Jabi, Abuja
Faculty of Agricultural Sciences
Department of Agricultural Economics and Extension
KM 4 Kaduna Zaria Express Way, Kaduna
2025_2 EXAMINATIONS

Course Code: AEM502

Course Title: Extension Organisation, Management and Supervision

Course Unit: 2 Credits

Time Allowed: 2 Hours

Instruction: Answer 3 Questions Only. QUESTION 1 IS COMPULSORY.

Q1a. Discuss three (3) of the following Process of staff recruitment:

- i- Advertisement
- ii- Short listing
- iii- Interview
- iv- Induction and orientation (4 marks each)

Q1b. Discuss the concept of agricultural extension organization in four points. (6 Marks)

Q1c. Define Agricultural Extension organization. (6 marks)

Q1d. Explain two (2) necessary skills a manager will acquire in extension organizations. (6 marks)

Q2a. Discuss the importance of pre-service training. (6 Marks)

Q2b. i. Describe the factors to be considered in selecting a training method. (2 marks)

Q2b ii. State the most commonly used training methods. (12 Marks)

(20 marks)

Q3a. Discuss the theories of learning as related to agricultural extension. (8 Marks)

Q3b.i. What are the approaches to training used in an agricultural extension organisation? (3 marks)

Q3b. ii. Discuss the training approaches used in an agricultural extension organisation? (9 marks)

(20 marks)

Q4a. Discuss theory Z with respect to management of an extension organization in four points? (6 Marks)

Q4b. State the roles of Village Extension Agent. (6 Marks)

Q4c. Discuss any four (4) of the following principles of management? (8 marks)

- i. Division of work
- ii. Authority and Responsibility
- iii. Discipline
- iv. Unity of Direction
- v. Espirit de Corps

(20 marks)