



NATIONAL OPEN UNIVERSITY OF NIGERIA
Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi - Abuja
FACULTY OF MANAGEMENT SCIENCES
DEPARTMENT OF BUSINESS ADMINISTRATION
2025_1 EXAMINATION

COURSE CODE: BUS429

COURSE TITLE: Corporate Planning

CREDIT UNIT: 3 Unit

INSTRUCTION: 1. Indicate your Matriculation Number clearly

2. Attempt question one (1) and any other three (3) questions; four questions in all

3. Question one (1) is compulsory and carries 25 marks, while the other questions carry 15 marks each.

4. Present all your points in a coherent and orderly Manner

TIME ALLOWED: 2½Hours

Question 1:

- a. Discuss the concept of Decision Making in the context of corporate planning and its significance for managers. (15 Marks)
- b. Analyze the use of queuing theory in improving operational efficiency. (10 Marks)

Question 2

Analyze the concept of Management by Objectives (MBO), its evolution, and its benefits and weaknesses. (15 marks)

Question 3

Distinguished between forecasting and planning premises, and their roles in corporate planning. (15 marks)

Question 4

- a. Discuss the Role and Impact of Operational Planning Tools in Corporate Planning (7 Marks)
- b. Briefly explain the concept of Budgeting, Forecasting, Scheduling and Resource allocation. (8 Marks)

Question 5

Discuss the role and advantages of budgeting in operational planning. (15 Marks)