



NATIONAL OPEN UNIVERSITY OF NIGERIA
Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi - Abuja
FACULTY OF MANAGEMENT SCIENCES
2025_1 EXAMINATION

COURSE CODE: MBA827

COURSE TITLE: ADVANCED ORGANISATIONAL BEHAVIOUR

CREDIT UNIT: 3

INSTRUCTION: 1. Indicate your Matriculation Number clearly

2. Attempt question one (1) and any other three (3) questions; four questions in all

3. Question one (1) is compulsory and carries 25 marks, while the other questions carry 15 marks each.

4. Present all your points in a coherent and orderly Manner

TIME ALLOWED: 2½ Hours

- 1a. Explain the nature and meaning of organizational behaviour. **(5marks)**
- 1b. Mention and discuss various disciplines that contribute to the understanding of organizational behaviour. **(10marks)**
- 1c. List and explain the functions of attitudes to an individual. **(10marks)**
- 2a. Explain the nomothetic theory of personality **(7marks)**
- 2b. Discuss Sigmund Freud's psychoanalytic personality approach **(8marks)**
- 3a. Identify and discuss the stages in learning according to cognitive theorists. **(9marks)**
- 3b. Mention and explain the fundamental features that can be applied to study skills **(6marks)**
- 4a. Transactional analysis is a popular way of explaining the dynamics of interpersonal communication. Discuss **(9marks)**
- 4b. Write on these- 1. Stereotyping, 2. Halo Effect 3. Perceptual Defence **(6marks)**
- 5a. Mention and explain the main methods of analysing the behaviour of individuals in group situations **(8marks)**
- 5b. Explain the concept and the underlying nature/characteristics of motivation **(7marks)**